



Building the Pan-European WealthTech Platform for Asset and Wealth Management



WHAT WE DO

We are experts for digitizing asset and wealth management. Our private cloud based platform provides banks, investment- and financial advisors with a software capable of assisting them in their day-to-day work.

We offer modular end-to-end solutions along the entire value chain, all regulatory compliant for asset and wealth management, private wealth management, private banking, advisory and financial planning as well as custody and securities trading.



OUR VISION

Create the dominant and scalable Pan-European WealthTech platform by bundling technological innovation to empower wealth management leaders.



OUR STRATEGY

The industry of software providers for financial service firms is **highly fragmented**. niiio has built a perfect nucleus to drive **market consolidation** and develop the leading Pan-European platform for banks and AWM firms. Our platform is capable of facilitating an **easy integration of third-party services**. In the past year we finalized market assessment, strategy, team and PMI readiness and successfully undertook our **first M&A transaction**. With the acquisition of PATRONAS Financial Systems, we **further expanded our value chain**. All these factors enable niiio to pursue a market consolidation strategy.

In March 2022, we announced the **second M&A transaction**, the planned takeover of the order routing engine FixHub. These first two deals (as of now) have

- **more than tripled** our expected 2022 vs. 2021 revenues,
- opened access to **additionally 7 European countries**,
- **quadrupled assets under administration**,

- **tripled our customer base** and
- **doubled revenues per share**.

We now focus on **scaling up the company** by **increasing our revenues** as well as our **client base**.

Size matters! Therefore, we are pursuing an **aggressive organic growth program** and **plan to acquire next potential targets**.

LONG TERM

The long-term strategy of niiio aims at **utilizing an extended customer base** to move into the securities trading and processing business using DLT*, a step which **necessitates a sufficiently large market share**.

* DLT = Distributed Ledger Technology

2022ff

Announced acquisition of order routing engine FIXHUB

Evaluation of possible financing options for further acquisitions and acceleration of company growth

Further analysis of potential M&A targets + inorganic growth

Organic growth due to expansion of our sales division



ABOUT US

KEY FACTS

- Founding in 2006
- Listing in 2016
- 100+ employees group-wide
- 20 years of technical Know-How in asset & wealth management
- We are operating in a native private cloud – to concentrate relevant solutions and microservices on one platform, allowing for a high scalability of the product
- Wide coverage of asset and wealth management processes

OUR CUSTOMERS

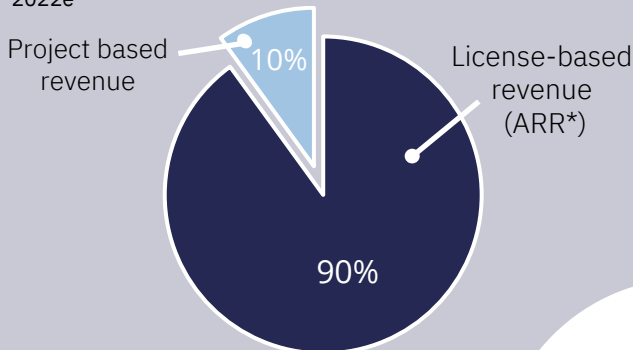
Our customers include **various renowned companies**, such as



FINANCIALS

REVENUE

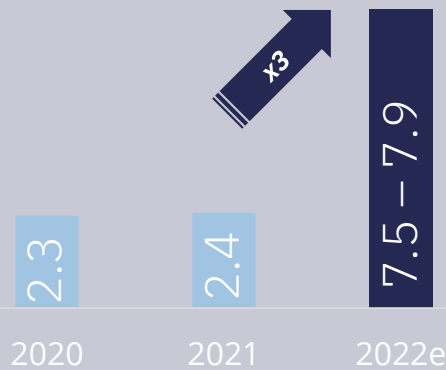
2022e



* ARR = Annual Recurring Revenue

REVENUE

in m EUR



200+%

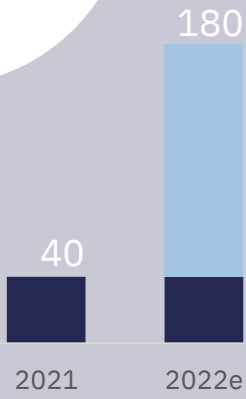
revenue growth based on guidance 2022

EBITDA

YEAR	EBITDA
2020	42 TEUR
2021	-857 TEUR
2022e	Break-even to slightly positive

AUA

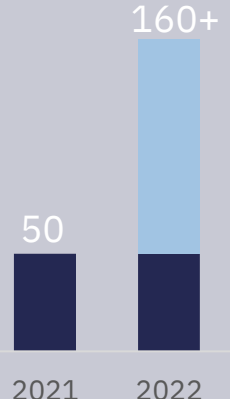
in EUR bn



AUA = Asset under Administration

CUSTOMERS

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Forward-Looking Statements This communication contains certain forward-looking statements within the meaning of the federal securities laws, including, but not limited to, statements regarding nileo finance group's proposed business and business model, the markets and industry in which nileo finance group AG and its subsidiaries intend to operate proposed business and future plans. These forward-looking statements generally are identified by the words "believe," "project," "expect," "anticipate," "estimate," "intend," "strategy," "future," "opportunity," "plan," "may," "should," "will," "would," "will be," "will continue," "will likely result," and similar expressions. Such statements are based on management's belief or interpretation of information currently available. Forward-looking statements are predictions, projections and other statements about future events that are based on management's current expectations with respect to future events and are based on assumptions and subject to risk and uncertainties and subject to change at any time. The nileo finance group AG operates and will continue to operate in a rapidly changing industry. New risks emerge every day. Given these risks and uncertainties, you should not rely on or place undue reliance on these forward-looking statements. Actual events or results may differ materially from those contained in the projections or forward-looking statements. Many factors could cause actual future events to differ materially from the forward-looking statements in this communication, including, but not limited to, the following risks: (i) the impact of COVID-19 on the nileo finance groups' business; (ii) the nileo finance group's ability to realize the anticipated benefits of the business combination between nileo and acquired companies; (iii) the nileo finance groups' ability to implement its business plans, operating models, forecasts and other expectations and identify and realize additional business opportunities including after the completion of the business combination with potential targets and partnerships; (iv) that the final terms of any commercial transaction and strategic alliance may differ, including materially, from the terms currently anticipated. The foregoing list of factors is not exhaustive. Forward-looking statements speak only as of the date they are made. You are cautioned not to put undue reliance on forward-looking statements, and the nileo finance group assumes no obligation to, and does not intend to, update or revise these forward-looking statements, whether as a result of new information, future events or otherwise.