

Factsheet niiio finance group AG (1/2)

WKN A2G833 | ISIN DE00A2G8332

What we do

- niiio provides private cloud-based SaaS solutions for asset and wealth managers, covering the whole value chain
- On a "mission" to build a pan-EU platform for asset and wealth managers leveraging significant organic growth momentum with execution of well-defined M&A pipeline
- Experienced and well entrenched management team
- 117 FTEs with >22 years of technical know-how and client exposure across 7 countries
- Listed since 2016 in the Primary Market, and has its registered office in Goerlitz with additional hubs across 6 locations

Our customers

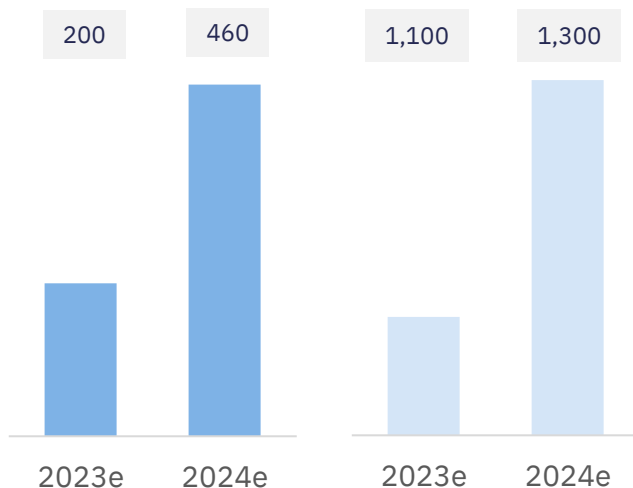
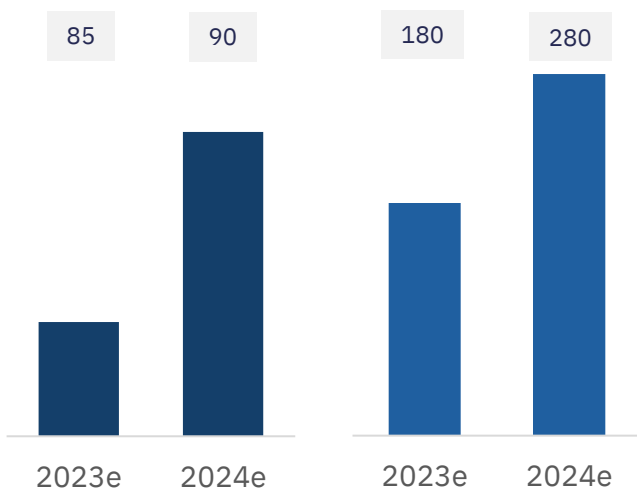


Annual recurring revenue
in %

Assets under administration
in EUR bn

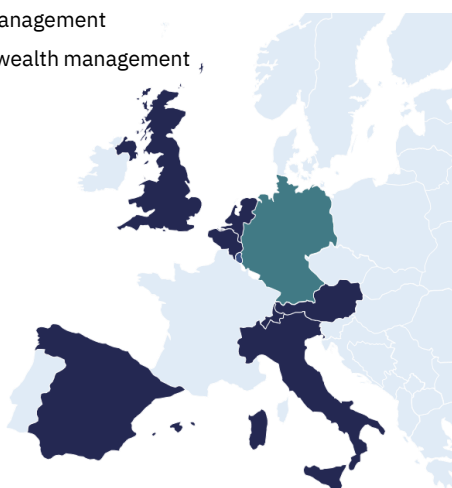
Customers
#

Trading volume
in EUR bn



Client geographical presence

- niiio asset management
- niiio private wealth management



Investment highlights

- Highly attractive opportunity in the growing and fragmented European market
- Increasing demand for efficiency and new products
- Superior full-service SaaS platform proposition
- Actively driving market consolidation with proven M&A and integration track record
- Platform with embedded growth and untapped opportunities
- Experienced management team with clear strategic vision

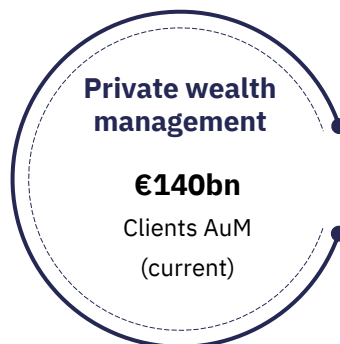
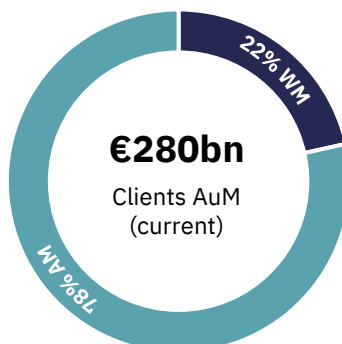
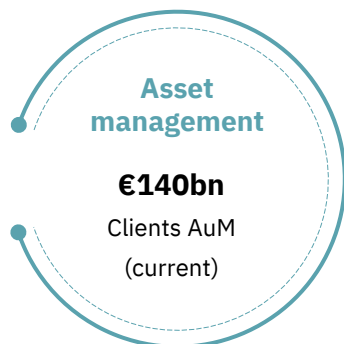
Factsheet niiio finance group AG (2/2)

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Our asset management strategy

Opportunity

- Highly scalable business model
- AuM based revenue model with strong upside potential



Our private wealth management strategy

Opportunity

- Fragmented market with room for consolidation and increase of scale
- Potential for synergies and cross-selling

Asset management key priorities

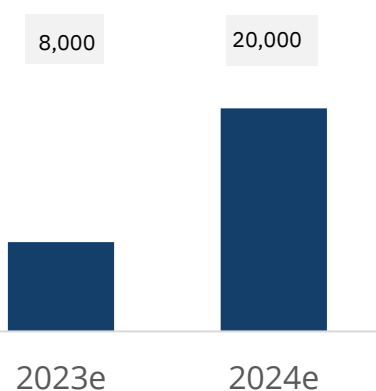
- Focus on **European expansion** of existing product and client portfolio
- Aggressive **organic growth** by leveraging the platform and new initiatives like ManCo
- Selective acquisitions of software modules

Wealth management key priorities

- Focus on **roll-up** strategy and inorganic growth
- Solid organic growth rates

Revenue

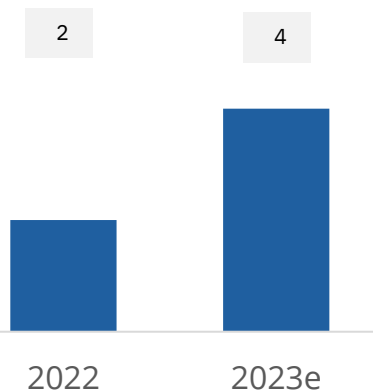
Full-year, in T EUR



- **8x higher revenue growth** within three years
- **Initial revenue growth target of 100% significantly outperformed**

of Acquisitions

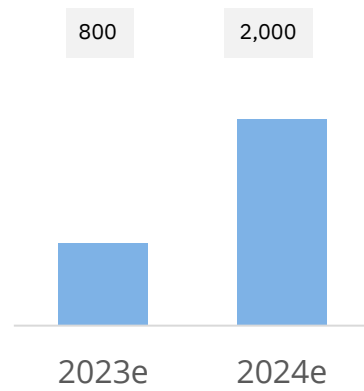
(pro forma consolidated)



- **2022 - Patronas Financial Systems GmbH and FixHub GmbH**
- **2023 - fundsaccess AG, MIFIDRECORDER GmbH, FundHero S.A. and FinTecc LLC**

EBITDA

Full-year, in T EUR



- **2022 and 2023e positive EBITDA: in line with guidance**
- Positive effects of acquired companies and niiio's own efficiency measures drive the **profitability enhancement**

Forward-Looking Statements This communication contains certain forward-looking statements within the meaning of the federal securities laws, including, but not limited to, statements regarding niiio finance group's proposed business and business model, the markets and industry in which niiio finance group AG and its subsidiaries intend to operate proposed business and future plans. These forward-looking statements generally are identified by the words "believe," "project," "expect," "anticipate," "estimate," "intend," "strategy," "future," "opportunity," "plan," "may," "should," "will," "would," "will be," "will continue," "will likely result," and similar expressions. Such statements are based on management's belief or interpretation of information currently available. Forward-looking statements are predictions, projections and other statements about future events that are based on management's current expectations with respect to future events and are based on assumptions and subject to risk and uncertainties and subject to change at any time. The niiio finance group AG operates and will continue to operate in a rapidly changing industry. New risks emerge every day. Given these risks and uncertainties, you should not rely on or place undue reliance on these forward-looking statements. Actual events or results may differ materially from those contained in the projections or forward-looking statements. Many factors could cause actual future events to differ materially from the forward-looking statements in this communication, including, but not limited to, the following risks: (i) the impact of COVID-19 on the niiio finance group's business; (ii) the niiio finance group's ability to realize the anticipated benefits of the business combination between niiio and acquired companies; (iii) the niiio finance group's ability to implement its business plans, operating models, forecasts and other expectations and identify and realize additional business opportunities including after the completion of the business combination with potential targets and partnerships; (iv) that the final terms of any commercial transaction and strategic alliance may differ, including materially, from the terms currently anticipated. The foregoing list of factors is not exhaustive. Forward-looking statements speak only as of the date they are made. You are cautioned not to put undue reliance on forward-looking statements, and the niiio finance group assumes no obligation to, and does not intend to, update or revise these forward-looking statements, whether as a result of new information, future events or otherwise.